Message Text

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E.O. 11652: N/A

TAGS: ETRD, EWWT, UR, US

SUBJECT: MARINE CARGO INSURANCE

REF: (A) STATE 145481, (B) STATE 135720

- 1. E/C COUNSELOR RAISED SUBJECT ON JUNE 23 WITH ZINOV'YEV CHIEF OF AMERICAN COUNTRIES DIVISION, MINISTRY OF FOREIGN TRADE. ZINOV'YEV STATED THAT DEPUTY MINISTER IVANOV HAD JUST RETURNED THAT DAY FROM ABORAD. HE PROMISED TO PROVIDE A RESPONSE AS QUICKLY AS POSSIBLE.
- 2. ZINOV'YEV, AFTER LISTENING TO TEXT OF BLACKWELL LETTER TO IVANOV, STATED THAT THERE SEEMED TO BE THE POSSIBILITY OF A MISUNDERSTANDING SINCE THE SECOND SENTENCE OF THE LETTER SPEAKS ONLY OF DISCUSSIONS WITH SOVIET FOREIGN TRADING ORGANIZATIONS, WHEREAS THE PENULTIMATE SENTENCE OF PARAGRAPH ONE SPEAKS OF A MEETING WITH IVANOV AND INGOSTRAKH. COUNSELOR SAID THAT HE DID NOT KNOW PRECISELY WHAT IVANOV HAD PROPOSED IN FEBRUARY BUT EXPRESSED VIEW THAT A CALL ON THE MINISTER WOULD BE APPROPRIATE IN VIEW OF ANTECEDENTS OF THE SUGGESTED TRIP.
- 3. ON EVENING OF JUNE 23 AT A RECEPTION IN HOME OF E/C COUNSELOR, ZINOV'YEV'S DEPUTY, MEL'NIKOV, WHO WAS PRESENT AT LONDON MEETING, TOLD COUNSELOR THAT IVANOV PROPOSAL WAS MERELY LIMITED OFFICIAL USE

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TO SUGGEST U.S. INSURANCE UNDERWRITERS COME TO THE SOVIET UNION TO SEE WHAT BUSINESS WAS POSSIBLE FOR THEM TO SECURE FROM SOVIET FTO'S. COUNSELOR RESPONDED THAT BUSINESS METHODS DIFFER FROM COUNTRY TO COUNTRY, AND WE FELT THAT MEETING WITH IVANOV WOULD BE VERY USEFUL IN CONTEXT OF OUR BILATERAL MARITIME RELATIONS. MEL'NIKOV REPEATED THAT IVANOV HAD JUST RETURNED AND PROMISED TO SUPPLY PROMPT ANSWER.

	Margaret P. Grafeld	Declassified/Released	US Department of State	EO Systematic Review	22 May 2009
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Message Attributes

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